**A1 - PROPOSAL RESPONSE FORMS**



Recreation Management System RFP

RFP2122-43

City of Norman

201 W Gray St,

Norman, OK 73069

**Proposal Response Forms**

#### Response Forms Instructions

The Vendor is required to use the response forms contained in this document and the additional MS Excel Spreadsheets (Attachment(s) A2– Functional Specification Response Forms).

The forms were created with Microsoft Word and Excel. Table fields have been added for the convenience of the Vendor. In order to navigate the entire docu­ment, use the scroll bar. To proceed to the next form field, press the arrow, tab, or page keys. The cursor will advance directly to the next field.

In order for the City to effectively evaluate the response, it is recommended for the Vendor to complete all fields and provide comments in areas where available. Responding just to a Yes/No checkbox could result in lower evaluations.

Attach any supplemental information to the end of each section as directed.

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| Section One - Qualifications and References |
| --- |

Please complete the forms below.

| **PROJECT ORGANIZATION** | |
| --- | --- |
|  | **RESPONSE** |
| **NAME OF PRIMARY VENDOR/INTEGRATOR:** | \_\_\_\_\_\_\_\_\_\_\_\_\_ |
| Principal Contact Person: | \_\_\_\_\_\_\_\_\_\_\_\_\_ |
| Address 1: | \_\_\_\_\_\_\_\_\_\_\_\_\_ |
| Address 2: | \_\_\_\_\_\_\_\_\_\_\_\_\_ |
| Address 3: | \_\_\_\_\_\_\_\_\_\_\_\_\_ |
| Phone Number: | \_\_\_\_\_\_\_\_\_\_\_\_\_ |
| E-mail: | \_\_\_\_\_\_\_\_\_\_\_\_\_ |
|  |  |
| **NAME OF INDIVIDUAL PROJECT MANAGER:** | \_\_\_\_\_\_\_\_\_\_\_\_\_ |
| Phone Number: | \_\_\_\_\_\_\_\_\_\_\_\_\_ |
| E-mail: | \_\_\_\_\_\_\_\_\_\_\_\_\_ |
| **LOCATION OF PROJECT OFFICE:** | \_\_\_\_\_\_\_\_\_\_\_\_\_ |
|  |  |
| **NAME OF SOFTWARE VENDOR #1[[1]](#footnote-1):** | \_\_\_\_\_\_\_\_\_\_\_\_\_ |
| Principal Contact Person: | \_\_\_\_\_\_\_\_\_\_\_\_\_ |
| Address 1: | \_\_\_\_\_\_\_\_\_\_\_\_\_ |
| Address 2: | \_\_\_\_\_\_\_\_\_\_\_\_\_ |
| Address 3: | \_\_\_\_\_\_\_\_\_\_\_\_\_ |
| Phone Number: | \_\_\_\_\_\_\_\_\_\_\_\_\_ |
| E-mail: | \_\_\_\_\_\_\_\_\_\_\_\_\_ |
|  |  |
| **NAME OF SOFTWARE VENDOR #21:** | \_\_\_\_\_\_\_\_\_\_\_\_\_ |
| Principal Contact Person: | \_\_\_\_\_\_\_\_\_\_\_\_\_ |
| Address 1: | \_\_\_\_\_\_\_\_\_\_\_\_\_ |
| Address 2: | \_\_\_\_\_\_\_\_\_\_\_\_\_ |
| Address 3: | \_\_\_\_\_\_\_\_\_\_\_\_\_ |
| Phone Number: | \_\_\_\_\_\_\_\_\_\_\_\_\_ |
| E-mail: | \_\_\_\_\_\_\_\_\_\_\_\_\_ |

| **Section One - Qualifications and References Response Form** | |
| --- | --- |
| **PRIMARY VENDOR / INTEGRATOR INFORMATION** | |
|  | |
|  | **RESPONSE** |
| **SYSTEM EXPERIENCE OF INTEGRATOR FIRM** |  |
| Years in recreation management software development/integration business: | \_\_\_\_\_\_\_\_\_\_\_\_\_ |
| Total number of systems installed: | \_\_\_\_\_\_\_\_\_\_\_\_\_ |
| Total systems installed in Texas municipalities/counties: | \_\_\_\_\_\_\_\_\_\_\_\_\_ |
|  |  |
| **FIRM EMPLOYEES involved in System Integration:** |  |
| National: | \_\_\_\_\_\_\_\_\_\_\_\_\_ |
| Local (within 50 miles of the City): | \_\_\_\_\_\_\_\_\_\_\_\_\_ |
| Total Full Time Employees: | \_\_\_\_\_\_\_\_\_\_\_\_\_ |
| Total Part Time/Contract Employees: | \_\_\_\_\_\_\_\_\_\_\_\_\_ |
|  |  |
| **PROPOSED PROJECT MANAGER** |  |
| Proposed Project Manager: | \_\_\_\_\_\_\_\_\_\_\_\_\_ |
| Project Manager Resume Provided (Mark “X”)? |  |
| Home office of Project Manager: | \_\_\_\_\_\_\_\_\_\_\_\_\_ |
|  |  |
| **FIRM FINANCIALS** |  |
| Percentage of revenue from Recreation Systems: | \_\_\_\_\_\_\_\_\_\_\_\_\_ |
| Percentage of revenue from other sources: | \_\_\_\_\_\_\_\_\_\_\_\_\_ |
| List principal other sources: | \_\_\_\_\_\_\_\_\_\_\_\_\_ |
| Financial Statements Enclosed: (Mark “X”)? |  |

|  |  |
| --- | --- |
| **LAWSUITS** |  |
| Number of lawsuits filed against the firm in the past five years: | \_\_\_\_\_\_\_\_\_\_\_\_\_ |
| Description/Status of lawsuits: \* | \_\_\_\_\_\_\_\_\_\_\_\_\_ |
| Have any of these lawsuits involved a Municipal or County Government, Court or Public Safety Agency? | Yes  No |
| If Yes, Which? | \_\_\_\_\_\_\_\_\_\_\_\_\_ |
|  |  |

| ***Section One - Qualifications and References Response Form*** | |
| --- | --- |
| **PRIMARY VENDOR / INTEGRATOR REFERENCES** | |
| Please give system integration client references which have been clients for at least one year, preferably Texas municipalities. | |
|  | **RESPONSE** |
| **1. CUSTOMER NAME:** | \_\_\_\_\_\_\_\_\_\_\_\_\_ |
| CUSTOMER LOCATION: | \_\_\_\_\_\_\_\_\_\_\_\_\_ |
| POPULATION, if Government: | \_\_\_\_\_\_\_\_\_\_\_\_\_ |
| CUSTOMER CONTACT PERSON: | \_\_\_\_\_\_\_\_\_\_\_\_\_ |
| CUSTOMER PHONE NUMBER: | \_\_\_\_\_\_\_\_\_\_\_\_\_ |
| CUSTOMER CONTACT E-MAIL: | \_\_\_\_\_\_\_\_\_\_\_\_\_ |
|  |  |
| PROJECT DESCRIPTION: | \_\_\_\_\_\_\_\_\_\_\_\_\_ |
|  |  |
| **2.** **CUSTOMER NAME:** | \_\_\_\_\_\_\_\_\_\_\_\_\_ |
| CUSTOMER LOCATION: | \_\_\_\_\_\_\_\_\_\_\_\_\_ |
| POPULATION, if Government: | \_\_\_\_\_\_\_\_\_\_\_\_\_ |
| CUSTOMER CONTACT PERSON: | \_\_\_\_\_\_\_\_\_\_\_\_\_ |
| CUSTOMER PHONE NUMBER: | \_\_\_\_\_\_\_\_\_\_\_\_\_ |
| CUSTOMER CONTACT E-MAIL: | \_\_\_\_\_\_\_\_\_\_\_\_\_ |
|  |  |
| PROJECT DESCRIPTION: | \_\_\_\_\_\_\_\_\_\_\_\_\_ |
|  |  |
| **3.** **CUSTOMER NAME:** | \_\_\_\_\_\_\_\_\_\_\_\_\_ |
| CUSTOMER LOCATION: | \_\_\_\_\_\_\_\_\_\_\_\_\_ |
| POPULATION, if Government: | \_\_\_\_\_\_\_\_\_\_\_\_\_ |
| CUSTOMER CONTACT PERSON: | \_\_\_\_\_\_\_\_\_\_\_\_\_ |
| CUSTOMER PHONE NUMBER: | \_\_\_\_\_\_\_\_\_\_\_\_\_ |
| CUSTOMER CONTACT E-MAIL: | \_\_\_\_\_\_\_\_\_\_\_\_\_ |
|  |  |
| PROJECT DESCRIPTION: | \_\_\_\_\_\_\_\_\_\_\_\_\_ |
|  |  |
| **4.** **CUSTOMER NAME:** | \_\_\_\_\_\_\_\_\_\_\_\_\_ |
| CUSTOMER LOCATION: | \_\_\_\_\_\_\_\_\_\_\_\_\_ |
| POPULATION, if Government: | \_\_\_\_\_\_\_\_\_\_\_\_\_ |
| CUSTOMER CONTACT PERSON: | \_\_\_\_\_\_\_\_\_\_\_\_\_ |
| CUSTOMER PHONE NUMBER: | \_\_\_\_\_\_\_\_\_\_\_\_\_ |
| CUSTOMER CONTACT E-MAIL: | \_\_\_\_\_\_\_\_\_\_\_\_\_ |
|  |  |
| PROJECT DESCRIPTION: | \_\_\_\_\_\_\_\_\_\_\_\_\_ |

| ***Section One - Qualifications and References Response Form*** | | | |
| --- | --- | --- | --- |
| **GENERAL QUESTIONS** | |
|  | |  |
|  | | **YES/NO or RESPONSE** |
| 1. Have you included all requested products, services and training in your Response? | | / |
| 1a. If no, explain: | | \_\_\_\_\_\_\_\_\_\_\_\_\_ |
|  | |  |
| 2. Will prices be firm for 270 days from date of submission? | | / |
|  | |  |
| 3. When does the City begin incurring maintenance expenses? | |  |
| * One (1) year after final acceptance of the system; or | | / |
| * Per modules cutover [e.g. maintenance begins per module as they are implemented]; or | | / |
| * At final acceptance of the system [e.g. maintenance payments begin for the whole system at final acceptance]; or | | / |
| * Other (please clarify). | | \_\_\_\_\_\_\_\_\_\_\_\_\_ |
|  | |  |
| 4. What is the date the original application software was released? | | \_\_\_ / \_\_\_ / \_\_\_ |
|  | |  |
| 5. How long have the present software version been on the market? | | \_\_\_\_\_\_\_\_\_\_\_\_\_ |
|  | |  |
| 6. What staffing do you recommend for ongoing support of your system? Please provide in full time equivalents (FTEs)? [Note this refers to ongoing maintenance and support requirements, not implementation] | | \_\_\_\_\_\_\_\_\_\_\_\_\_ FTEs |
|  | |  |
| 7. What is the name of language in which software is written? | | \_\_\_\_\_\_\_\_\_\_\_\_\_ |
|  | |  |
| 8. Was the system designed with a relational database management system? If so, which: (specify the database engine employed) | | /  \_\_\_\_\_\_\_\_\_\_\_\_\_ |
|  | |  |
| 9. What tool is provided to the customer to develop queries of the database? | | \_\_\_\_\_\_\_\_\_\_\_\_\_ |
|  | |  |
| 10. Who originally wrote the proposed software; Self, Agent, Licensor or Other? Will this provide us with a trail of acquisitions? | | \_\_\_\_\_\_\_\_\_\_\_\_\_  \_\_\_\_\_\_\_\_\_\_\_\_\_ |
|  | |  |
| 11. How many customers are using the most current version, and for how long have they been users? | | \_\_\_\_\_\_\_\_\_\_\_\_\_ |
|  | |  |
| 12. Are software maintenance prices stated to mean that all State and Federal mandated changes are included and maintained for the duration of proposed maintenance contract? | | / |
|  | |  |
| 13. Will you provide, at no additional charge, new products, if application(s) are replaced while under maintenance contract? | | / |
|  | |  |
| 14. Will application software license be a license in perpetuity? [On-Premise solutions only] | | / |
|  | |  |
| 15. Will the source code for application software be provided to the customer and the costs provided in the cost table for 5 years? [On-Premise solutions only] | | / |
|  | |  |
| 16. What is your charge (during the contract period) for additional system work? | |  |
| * Programming | | $\_\_\_\_\_\_\_\_\_\_\_\_\_ per hour |
| * Training | | $\_\_\_\_\_\_\_\_\_\_\_\_\_ per hour |
| * File Conversion | | $\_\_\_\_\_\_\_\_\_\_\_\_\_ per hour |
|  | |  |
| 17. Are all software changes provided to other customers incorporated into the next release of the product to be offered to the City? | | / |
|  | |  |
| 18. What tool is provided/required in order to develop custom reports of the database? | | \_\_\_\_\_\_\_\_\_\_\_\_\_ |
|  | |  |
| 19. Is software held in escrow for City availability in the event that the vendor ceases business/operations? | | \_\_\_\_\_\_\_\_\_\_\_\_\_ |

| ***Section One - Vendor Supplemental Information*** |
| --- |

Please add any additional supplemental information in this section.

\_\_\_\_\_\_\_\_\_\_\_\_\_

| Section Two - Functional Requirements Response |
| --- |

Please complete the sections below.

| **Functional Response Forms** |
| --- |

This section is part of the RFP and contains three attachments in the form of an MS Excel spreadsheets (A2 -Functional Specification Response Forms).

Vendor shall prepare as part of their response the following in the Functional Exceptions / Clarifications form below:

* To provide an explanation for any requirement which is marked “EXPLANATION REQUIRED”.
* To provide additional explanation to the answer provided in the response block if the Vendor feels so compelled.
* To provide additional information about a feature which the Vendor believes is unique or a particular capability of the proposed product.

| **Section Two - Functional Exceptions / Comments / Clarifications** | | |
| --- | --- | --- |
| ***Spec #*** | ***Functional Exceptions / Comments / Clarifications*** | ***Cost ($)*** |
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| **Section Two – Data Migration** | |
| --- | --- |
| **Data Migration Requirements** | |
|  |  |
|  | **YES/NO or RESPONSE** |
| 1. Migration of present ALL data files is required. It is expected that the conversion programs will be thoroughly tested, and that full data sets will be totally converted and loaded into the system. Explain your process for migrating the City’s data out of their current system and into your system. | Yes  No  EXPLANATION REQUIRED: |
|  |  |
| 1. Programs/scripts for scrubbing data (e.g., addresses) prior to data migration. | Yes  No  EXPLANATION REQUIRED: |
|  |  |
| 1. Provide information on vendor team utilized for conversion with their experience converting for similarly sized agencies |  |
|  |  |
| 1. Will the conversion process include mock conversions for testing? | Yes  No  EXPLANATION REQUIRED: |
|  |  |
| 1. List acceptable data formats. |  |
|  |  |
| 1. Explain the process for acceptance and remediation of issues following conversion: |  |
|  |  |
| **Payment Processor Requirements** | |
| 1. Does the software integrate with Paymentus for payment processing? | Yes  No |
|  |  |
| 1. List all payment processors your software will work with. |  |

| **Section Two - Vendor Supplemental Information** |
| --- |

Please add any additional supplemental information or explanations in this section.

\_\_\_\_\_\_\_\_\_\_\_\_\_

| Section Three - Infrastructure Requirements |
| --- |

Please complete the forms below.

| **GENERAL QUESTIONS** |  |
| --- | --- |
|  |  |
|  | **YES/NO or RESPONSE** |
| 1. If the City provides hardware according to Vendor specifications, will the Vendor warrant the software? | / |
|  |  |
| 1. What desktop OS does the system utilize? | \_\_\_\_\_\_\_\_\_\_\_\_\_ |
|  |  |
| 1. What mobile OS does the system utilize? | \_\_\_\_\_\_\_\_\_\_\_\_\_ |
|  |  |
| 1. Have you included requested infrastructure integration services? | / |
|  |  |
| **On-Premise Questions** | |
| 1. Primary servers make/model specification: | \_\_\_\_\_\_\_\_\_\_\_\_\_ |
|  |  |
| 1. Do the primary application servers operate on MS Windows? | / |
| 1. If yes, what versions? | \_\_\_\_\_\_\_\_\_\_\_\_\_ |
| 1. If not, what OS? | \_\_\_\_\_\_\_\_\_\_\_\_\_ |
|  |  |
| 1. Do any other application servers operate on MS Windows? | / |
| 1. If yes, what versions? | \_\_\_\_\_\_\_\_\_\_\_\_\_ |
| 1. If not, what OS? | \_\_\_\_\_\_\_\_\_\_\_\_\_ |
|  |  |
| 1. Does the Vendor support virtualization for On-Premise solutions? | \_\_\_\_\_\_\_\_\_\_\_\_\_ |
|  |  |
| 1. Describe process and costs associated if customer chooses on-premises and decides to convert to vendor-hosted SaaS at a later date. | \_\_\_\_\_\_\_\_\_\_\_\_\_ |
|  |  |
| **Vendor-Hosted SaaS Questions** | |
| 1. Primary hosting service provider: | \_\_\_\_\_\_\_\_\_\_\_\_\_ |
| * 1. Data Center locations: | \_\_\_\_\_\_\_\_\_\_\_\_\_ |
| * 1. Description of infrastructure (hardware, software, OS, technology platform) used: | \_\_\_\_\_\_\_\_\_\_\_\_\_ |
| * 1. Primary storage location of the City’s data: | \_\_\_\_\_\_\_\_\_\_\_\_\_ |
| * 1. Does the hosting provider utilize virtualization? | / |
| * + 1. If yes, what software? (VM Ware or Hyper-V) | \_\_\_\_\_\_\_\_\_\_\_\_\_ |
| * 1. Network bandwidth that can be provided, and identify options for dedicated bandwidth: | \_\_\_\_\_\_\_\_\_\_\_\_\_ |
|  |  |
| 1. Hosting Service Data Security |  |
| * 1. Dedicated, single-tenant environment? | / |
| * + 1. If no, how will the City’s data be kept separated and secured from other systems? | \_\_\_\_\_\_\_\_\_\_\_\_\_ |
| * 1. HIPAA and CJIS compliant? | / |
| * 1. Data ownership policy provided with proposal? | / |
|  |  |
| 1. Dashboard web-portal provided for viewing load performance, user statistics, and problem records? | / |
|  |  |
| 1. Describe Data Extraction Plan (including format and cost associated) for return of data and expungement from Vendor system in event of service termination. | \_\_\_\_\_\_\_\_\_\_\_\_\_ |

|  |
| --- |
| **Instructions** |
| * Vendors proposing **On-Premise (OP)** client hosted solutions must respond to all sections with numbering marked with an **A**. |
| * Vendors proposing **Vendor-hosted SaaS (SaaS)** solutions must respond to all sections with number marked with a **B**. |
| * Vendors proposing **both** solutions must respond accordingly to both sections numbered with **A** and **B**. |
| * All other sections numbered without A or B must be answered by all vendors. |
| * Explanations are strongly encouraged. |

| **RFP Reference** | **Description** | **Conform with Specs  Yes/No** | **Comments** |
| --- | --- | --- | --- |
| **3.1** | **Introduction** | / |  |
| **3.2** | **System Architecture** | / |  |
| 3.2.A | OP: System Diagram Included? | / |  |
| 3.2.B | SaaS: Multi-Data Center Topology Diagram Included? | / |  |
| **3.3** | **Infrastructure Specifications or Hosting Environment** |  |  |
| 3.3A | Infrastructure Specifications |  |  |
| 3.3A.1 | OP: Server Specifications | / |  |
| 3.3A.2 | OP: Operating System and Related Software | / |  |
| 3.3A.3 | OP: Disaster Recovery Solution | / |  |
| 3.3A.4 | OP: Concurrent Operation | / |  |
| 3.3B | Hosting Environment |  |  |
| 3.3B.1 | SaaS: Hosting Provider and Infrastructure | / |  |
| 3.3B.2 | SaaS: Hosting Environement | / |  |
| **3.4** | **End User Equipment** |  |  |
| 3.4.1 | Desktop Workstations | / |  |
| 3.4.2 | Bar Coding | / |  |
| 3.4.3 | Scanners | / |  |
| 3.4.4 | Field Automation Equipment | / |  |

| **Section Three - Vendor Supplemental Information** |
| --- |

Please add any additional supplemental information in this section.

\_\_\_\_\_\_\_\_\_\_\_\_\_

| Section Four - Service and Maintenance Requirements Response Form |
| --- |

Please complete the sections below.

| **GENERAL QUESTIONS** | |  | |
| --- | --- | --- | --- |
|  | |  | |
|  | | **YES/NO or RESPONSE** | |
| 1. Will you guarantee to make available 5 years of support for the proposed application system? | | / | |
|  | |  | |
| 1. Are annual application upgrades and enhancements included when maintenance is purchased? | | / | |
|  | |  | |
| 1. Do you offer a "Help Line” for application system problems? | | / | |
|  | |  | |
| 1. What is your guaranteed response time for an application “Help Line” Call? | | \_\_\_\_\_\_\_\_\_\_\_\_\_ | |
|  | |  | |
| 1. What is your average response time for a software maintenance call? | | \_\_\_\_\_\_\_\_\_\_\_\_\_ | |
| * 1. What hours of support are you offering? | | \_\_\_\_\_\_\_\_\_\_\_\_\_ | |
|  | |  | |
| 1. Location of primary support center. | | \_\_\_\_\_\_\_\_\_\_\_\_\_ | |
|  | |  | |
| 1. What are the staffing levels of your support center? | | \_\_\_\_\_\_\_\_\_\_\_\_\_ | |
|  | |  | |
| **On-Premise Questions** | | | |
| 1. Do you provide a cost-free application maintenance period? | | / | |
| a. If yes, how long, and when does it begin? | | \_\_\_\_\_\_\_\_\_\_\_\_\_ | |
|  | |  | |
| **Vendor-Hosted SaaS Questions** | | | |
| 1. Sample Service Level Agreement provided? | | / | |

|  |
| --- |
| **Instructions** |
| * Vendors proposing **On-Premise (OP)** client hosted solutions must respond to all sections with numbering marked with an **A**. |
| * Vendors proposing **Vendor-hosted SaaS (SaaS)** solutions must respond to all sections with number marked with a **B**. |
| * Vendors proposing **both** solutions must respond accordingly to both sections numbered with **A** and **B**. |
| * All other sections numbered without A or B must be answered by all vendors. |
| * Explanations are strongly encouraged. |

| **RFP Reference** | **Description** | **Conform With Specs  Yes/No** | **Comments** |
| --- | --- | --- | --- |
| **4.2** | **General Maintenance Provisions** |  |  |
| 4.2A | On-Premise Maintenance Provisions | / |  |
| 4.2B | Vendor Hosted SaaS Maintenance Provisions | / |  |
| **4.3** | **Updates & Enhancements** | / |  |
| **4.4** | **System Maintenance** | / |  |
| **4.5** | **Support Requirements** | / |  |

| **Section Four - Vendor Supplemental Information** |
| --- |

Please add any additional supplemental information in this section.

\_\_\_\_\_\_\_\_\_\_\_\_\_

| Section Five – Performance Requirements Response Form |
| --- |

| Please complete the form below and provide any details that will strengthen your response. | | | |
| --- | --- | --- | --- |
| **RFP Reference** | **Description** | **Conform with Specs  Yes/No** | **Comments** |
| **5.2** | **Testing** | / |  |
| **5.3** | **System Acceptance** | / |  |

| **Section Five - Vendor Supplemental Information** |
| --- |

Please add any additional supplemental information in this section.

\_\_\_\_\_\_\_\_\_\_\_\_\_

| Section Six - Implementation Requirements Response Form | | | | | | |
| --- | --- | --- | --- | --- | --- | --- |
| Please complete the form below. | | | | |
| **GENERAL QUESTIONS** | | |  | | | |
|  | | |  | | | |
|  | | | **YES/NO or RESPONSE** | | | |
| 1. What staffing do you recommend to support implementation of your system? [Note this refers to the implementation processes, not ongoing support] List all different positions required. | | | \_\_\_\_\_\_\_\_\_\_\_\_\_ | |
|  | | |  | |
| 1. How many copies will you provide of the following documentation? | | |  | |
| * Application System Documentation | | | \_\_\_\_\_\_\_\_\_\_\_\_\_ | |
| * User Operations Manual | | | \_\_\_\_\_\_\_\_\_\_\_\_\_ | |
|  | | |  | |
| 1. How many hours of project management will you provide to the City? | | | \_\_\_\_\_\_\_\_\_\_\_\_\_ | |
|  | | |  | |
| 1. Have you attached your proposed implementation plan and Gantt Chart? | | | / | |
|  | | |  | |
| 1. Are you proposing a completely virtual or hybrid virtual/on-site implementation? If onsite, specify which processes would be done onsite (e.g., testing, training, go-live, etc.). | | | \_\_\_\_\_\_\_\_\_\_\_\_\_ | |
| Please complete the form below and provide any details that will strengthen your response. | | | | |
| **RFP Reference** | **Description** | **Conform with Specs  Yes/No** | | **Comments** |
| **6.2** | **General Implementation Requirements** |  | |  |
| 6.2.1 | Conduct of Work | / | |  |
| 6.2.2 | Use of Facilities | / | |  |
| 6.2.3 | Qualifications of Implementation Staff | / | |  |
| 6.2.4 | Documentation | / | |  |
| **6.3** | **Project Management** |  | |  |
| 6.3.1 | Coordination | / | |  |
| 6.3.2 | Scheduling | / | |  |
| **6.4** | **Site Planning** | / | |  |
| **6.5** | **Business Process Review** | / | |  |
| **6.6** | **Coordination Meetings** | / | |  |
| **6.7** | **Phase-in Requirements** | / | |  |
| **6.8** | **Data Migration** | / | |  |
| **6.9** | **Training** |  | |  |
| 6.9.1 | Training Guidelines | / | |  |
| 6.9.2 | System Training and Documentation Requirements | / | |  |
| 6.9.3 | Training Schedule | / | |  |
| 6.9.4 | Training Environment | / | |  |
| 6.9.5 | Training Volumes | / | |  |
| **6.10** | **Implementation Plan** | / | |  |

| **Section Six - Vendor Supplemental Information** |
| --- |

Please add any additional supplemental information in this section.

\_\_\_\_\_\_\_\_\_\_\_\_\_

| Section Seven – Contractual Requirements |
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Please complete the form below as necessary.

| **Spec #** | **Contractual Requirement/Terms and Conditions Exceptions** |
| --- | --- |
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| Section Eight - Price Proposal |
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Please complete the forms on the following pages to provide your Price Proposal. Vendor shall identify the software and services required to support their Statement of Work.

|  |
| --- |
| **Instructions** |
| * Vendors proposing **On-Premise (OP)** client hosted solutions must respond to the **On-Premise Summary Sheet** and all sections with numbering marked with an **A**. |
| * Vendors proposing **Vendor-hosted SaaS (SaaS)** solutions must respond to the **Vendor-Hosted SaaS Summary Sheet** and all sections with number marked with a **B**. |
| * Vendors proposing **both** solutions must respond accordingly to both sections numbered with **A** and **B**. |

| **On-Premise Summary Sheet: Project Charges** | | | | |
| --- | --- | --- | --- | --- |
|  | **Description** |  | **Charges** |  |
|  | **Hardware** |  | $\_\_\_\_\_\_\_\_ | Complete |
|  | *(Detail on Section 8.1A))* |  |  |  |
|  | **Operating Software** |  | $\_\_\_\_\_\_\_\_ | Complete |
|  | *(Detail on Section 8.2A)* |  |  |  |
| **3.** | **Application Software** |  | $\_\_\_\_\_\_\_\_ | Complete |
|  | *(Detail on Section 8.3A)* |  |  |  |
| **4.** | **Training** |  | $\_\_\_\_\_\_\_\_ | Complete |
|  | *(Detail on Section 8.4A)* |  |  |  |
|  |  | **Project Hours** |  |  |
| **5.** | **Services** *(Provide a brief description of the services that will be provided in Section 8.5A)* | | | |
|  | 1. Requirements Planning and Design | \_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_ | Complete |
|  | 1. Business Process Engineering | \_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_ | Complete |
|  | 1. Systems Engineering | \_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_ | Complete |
|  | 1. Workflow Configuration | \_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_ | Complete |
|  | 1. Project Management | \_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_ | Complete |
|  | 1. Testing | \_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_ | Complete |
|  | 1. Travel Expenses |  | $\_\_\_\_\_\_\_\_ | Complete |
|  | 1. Delivery/Handling |  | $\_\_\_\_\_\_\_\_ | Complete |
|  | 1. Data Conversion | \_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_ | Complete |
|  | 1. Interfaces *(include details in Section 8.5A)* | \_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_ | Complete |
|  | 1. Other \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_ | Complete |
|  | 1. Other \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_ | Complete |
|  | 1. Other \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_ | Complete |
|  | 1. Other \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_ | Complete |
|  | 1. Other \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_ | Complete |
|  | 1. Other \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_ | Complete |
|  | **Total Services:** | **\_\_\_\_\_\_\_\_** | **$\_\_\_\_\_\_\_\_** |  |
|  | **Total Project:** |  | **$\_\_\_\_\_\_\_\_** |  |
|  | **Discount:** |  | **$\_\_\_\_\_\_\_\_** |  |
|  |  |  |  |  |
|  | **Total Project with Discount:** |  | **$\_\_\_\_\_\_\_\_** |  |
|  |  |  |  |  |
| **6.** | **Maintenance – Annual Cost** *(Detail in Section 8.6A)* | | | |
|  | Application Software *(Provide 5-year breakdown)* |  | $\_\_\_\_\_\_\_\_ | Year 1 |
|  | Annual Escalation |  | \_\_\_\_\_\_\_\_% | Per year |
|  | **Total 5-Year Maintenance Cost** |  | **$\_\_\_\_\_\_\_\_** | Complete |

| **Section 8.1A Hardware - Initial - Purchase** | | | | | |
| --- | --- | --- | --- | --- | --- |
| List all equipment items (e.g., Servers, Signature Pads, Printers, Network Upgrades as needed, and all related components) included in your proposal. Use additional sheets as required and number all pages. Include any network and mobile hardware. Transfer the total to Summary Sheet, Line 1. Hardware. | | | | |
| **Item Number** | **Description** | **QTY** | **Unit Cost $** | **Extended Cost $** |
| **Hardware** | | | | |
| \_\_\_\_\_\_\_\_ | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_ | $\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_ | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_ | $\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_ | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_ | $\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_ | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_ | $\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_ | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_ | $\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_ | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_ | $\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_ | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_ | $\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_ | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_ | $\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_ | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_ | $\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_ | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_ | $\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_ | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_ | $\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_ | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_ | $\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_ | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_ | $\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_ | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_ | $\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ |
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| **TOTAL HARDWARE COST** | | | | $\_\_\_\_\_\_\_\_\_\_ |

| **Section 8.2A Operating Software - Initial – Purchase** | | | | |
| --- | --- | --- | --- | --- |
| List all operating software items (e.g., Operating Systems, Database Management Systems, and System Utilities) included in your proposal. Use additional sheets as required and number all pages. Include any network and mobile software. Transfer the total to Summary Sheet, Line 2. Operating Software. | | | | |
| **Item Number** | | **Description** | **QTY** | **Unit Cost $** | **Extended Cost $** |
| **Operating Software, Database, and Utilities** | | | | | |
| \_\_\_\_\_\_\_\_ | | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_ | $\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_ | | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_ | $\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_ | | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_ | $\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_ | | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_ | $\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ |
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| \_\_\_\_\_\_\_\_ | | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_ | $\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ |
| **Total Operating Software, Database and Utilities Cost** | | | | | $\_\_\_\_\_\_\_\_\_\_ |

| **Section 8.3A Application Software - Initial – Purchase** | | | | |
| --- | --- | --- | --- | --- |
| List all software modules included in your proposal. Use additional sheets as required and number all pages. Transfer the total to Summary Sheet, Line 3. Application Software. | | | | |
| **Item Number** | **Description** | **Seats or Licenses** | **Unit Cost $** | **Extended Cost $** | |
| **Recreation Management System** | | | | | |
| \_\_\_\_\_\_\_\_ | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_ | $\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | |
| \_\_\_\_\_\_\_\_ | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_ | $\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | |
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| \_\_\_\_\_\_\_\_ | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_ | $\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | |
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| \_\_\_\_\_\_\_\_ | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_ | $\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | |
| \_\_\_\_\_\_\_\_ | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_ | $\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | |
| \_\_\_\_\_\_\_\_ | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_ | $\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | |
| \_\_\_\_\_\_\_\_ | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_ | $\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | |
| \_\_\_\_\_\_\_\_ | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_ | $\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | |
| \_\_\_\_\_\_\_\_ | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_ | $\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | |
| \_\_\_\_\_\_\_\_ | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_ | $\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | |
| \_\_\_\_\_\_\_\_ | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_ | $\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | |
| \_\_\_\_\_\_\_\_ | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_ | $\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | |
| \_\_\_\_\_\_\_\_ | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_ | $\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | |
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| \_\_\_\_\_\_\_\_ | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_ | $\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | |
| **Total System** | | | | $\_\_\_\_\_\_\_\_\_\_ | |

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Section 8.4A Training** | | | | |
| Please provide detail regarding proposed application and operating software training, including system administration, and summarize on Summary Sheet, Line 4. Training. | | | | |
| **Class Description** | **Max**  **Class**  **Size** | **Number of Classes** | **Hours/**  **Class** | **Charge $** |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_ | \_\_\_\_\_\_\_\_ | \_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_ | \_\_\_\_\_\_\_\_ | \_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ |
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| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_ | \_\_\_\_\_\_\_\_ | \_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ |
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| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_ | \_\_\_\_\_\_\_\_ | \_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_ | \_\_\_\_\_\_\_\_ | \_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_ | \_\_\_\_\_\_\_\_ | \_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_ | \_\_\_\_\_\_\_\_ | \_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_ | \_\_\_\_\_\_\_\_ | \_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_ | \_\_\_\_\_\_\_\_ | \_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_ | \_\_\_\_\_\_\_\_ | \_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_ | \_\_\_\_\_\_\_\_ | \_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_ | \_\_\_\_\_\_\_\_ | \_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_ | \_\_\_\_\_\_\_\_ | \_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_ | \_\_\_\_\_\_\_\_ | \_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_ | \_\_\_\_\_\_\_\_ | \_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_ | \_\_\_\_\_\_\_\_ | \_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_ | \_\_\_\_\_\_\_\_ | \_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_ | \_\_\_\_\_\_\_\_ | \_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ |
|  |  |  | **Total** | $\_\_\_\_\_\_\_\_\_\_ |

Please provide your current rates.

Trainer and User Training $  Per Hour

$ Per Day

| **Section 8.5A Services Description** | | |
| --- | --- | --- |
| Provide pricing for services required to implement the product. Provide detailed cost breakdown of each interface. | | | |
| **Vendor Service** | **Description** | **Charge** | |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ | |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ | |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ | |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ | |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ | |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ | |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ | |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ | |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ | |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ | |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ | |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ | |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ | |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ | |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ | |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ | |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ | |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ | |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ | |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ | |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ | |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ | |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ | |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ | |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ | |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ | |
|  | **Total** | $\_\_\_\_\_\_\_\_\_ | |

| **Section 8.6A Maintenance** | | | | | |
| --- | --- | --- | --- | --- | --- |
| Maintenance must be complete as specified in RFP Section 4. The maintenance or license charges for the first year must be included in the system purchase prices on Line 6. Maintenance – Annual Cost, of the Price Summary Sheet. | | | | | |
|  | **Year 1** | **Year 2** | **Year 3** | **Year 4** | **Year 5** |
| **Hardware** | | | | | |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ |
| **Operating Software and Databases** | | | | | |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ |
| **Recreation Management System** | | | | | |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ |
|  | | | | |  |
| Provide the percentage annual charge for application software maintenance, if applicable: \_\_\_\_\_% | | | | | |
|  | | | | | |
| Provide the general maintenance program proposed (items covered or excluded, response time, hours of coverage, etc.)  \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | | | | | |

| **Vendor-Hosted SaaS Summary Sheet: Project Charges** | | | | |
| --- | --- | --- | --- | --- |
|  | **Description** |  | **Charges** |  |
| **1.** | **Annual Subscription** |  | $\_\_\_\_\_\_\_\_ | Annual |
|  | - Annual Escalation |  | \_\_\_\_\_\_\_\_% | Per year |
|  | *(Detail on Section 8.1B)* |  |  |  |
| **2.** | **Additional Subscription/Hosting Services** |  | $\_\_\_\_\_\_\_\_ | Annual |
|  | *(Detail on Section 8.2B)* |  |  |  |
| **3.** | **Training** |  | $\_\_\_\_\_\_\_\_ | Complete |
|  | *(Detail on Section 8.3B)* |  |  |  |
|  |  | **Project Hours** |  |  |
| **4.** | **Services** *(Provide a brief description of the services that will be provided in Section 8.4B)* | | | |
|  | 1. Requirements Planning and Design | \_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_ | Complete |
|  | 1. Business Process Engineering | \_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_ | Complete |
|  | 1. Systems Engineering | \_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_ | Complete |
|  | 1. Workflow Configuration | \_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_ | Complete |
|  | 1. Project Management | \_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_ | Complete |
|  | 1. Testing | \_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_ | Complete |
|  | 1. Travel Expenses |  | $\_\_\_\_\_\_\_\_ | Complete |
|  | 1. Delivery/Handling |  | $\_\_\_\_\_\_\_\_ | Complete |
|  | 1. Data Conversion | \_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_ | Complete |
|  | 1. Interfaces *(include details in Section 8.4B)* | \_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_ | Complete |
|  | 1. Other \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_ | Complete |
|  | 1. Other \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_ | Complete |
|  | 1. Other \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_ | Complete |
|  | 1. Other \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_ | Complete |
|  | 1. Other \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_ | Complete |
|  | 1. Other \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_ | Complete |
|  | **Total Services:** | **\_\_\_\_\_\_\_\_** | **$\_\_\_\_\_\_\_\_** |  |
|  | **Total Project:** |  | **$\_\_\_\_\_\_\_\_** |  |
|  | **Discount:** |  | **$\_\_\_\_\_\_\_\_** |  |
|  |  |  |  |  |
|  | **Total Project with Discount:** |  | **$\_\_\_\_\_\_\_\_** |  |

| **Section 8.1B Annual Subscription Costs** | | | | | |
| --- | --- | --- | --- | --- | --- |
| If proposing a Vendor-hosted SaaS solution, list all software modules included in your proposal. Use additional sheets as required and number all pages. Provide breakdown of 5-year SaaS subscription costs. Transfer the total, 1st year cost and annual escalation percentage to Summary Sheet, Line 1 – Annual Subscription. | | | | | |
|  | **Year 1** | **Year 2** | **Year 3** | **Year 4** | **Year 5** |
| **Applications** | | | | | |
| **Recreation Management System** | | | | | |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ |
|  |  |  |  |  |  |
| **Total Annual SaaS Cost:** | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ |
| **Total 5-Year SaaS Cost:**  $ | | | | | $\_\_\_\_\_\_\_\_\_\_ |

| **Section 8.2B Additional Subscription/Hosting Services** | | | | | |
| --- | --- | --- | --- | --- | --- |
| If proposing a Vendor-hosted SaaS solution, list all other associated hosting costs included in your proposal. Use additional sheets as required and number all pages. Provide breakdown of 5-year SaaS subscription costs. Transfer the total, 1st year cost and annual escalation percentage to Summary Sheet, Line 2 – Annual Subscription. | | | | | |
|  | **Year 1** | **Year 2** | **Year 3** | **Year 4** | **Year 5** |
| **Other** **Subscription/Hosting Services** | | | | | |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ |
|  |  |  |  |  |  |
| **Total Annual SaaS Cost:** | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_ |
| **Total 5-Year SaaS Cost:** | | | | | $\_\_\_\_\_\_\_\_\_\_ |

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Section 8.3B Training** | | | | |
| Please provide detail regarding proposed application and operating software training, including system administration, and summarize on Summary Sheet, Line 4. Training. | | | | |
| **Class Description** | **Max**  **Class**  **Size** | **Number of Classes** | **Hours/**  **Class** | **Charge $** |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_ | \_\_\_\_\_\_\_\_ | \_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_ | \_\_\_\_\_\_\_\_ | \_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_ | \_\_\_\_\_\_\_\_ | \_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_ | \_\_\_\_\_\_\_\_ | \_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_ | \_\_\_\_\_\_\_\_ | \_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_ | \_\_\_\_\_\_\_\_ | \_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_ | \_\_\_\_\_\_\_\_ | \_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_ | \_\_\_\_\_\_\_\_ | \_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_ | \_\_\_\_\_\_\_\_ | \_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_ | \_\_\_\_\_\_\_\_ | \_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_ | \_\_\_\_\_\_\_\_ | \_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_ | \_\_\_\_\_\_\_\_ | \_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_ | \_\_\_\_\_\_\_\_ | \_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_ | \_\_\_\_\_\_\_\_ | \_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_ | \_\_\_\_\_\_\_\_ | \_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_ | \_\_\_\_\_\_\_\_ | \_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_ | \_\_\_\_\_\_\_\_ | \_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_ | \_\_\_\_\_\_\_\_ | \_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_ | \_\_\_\_\_\_\_\_ | \_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_ | \_\_\_\_\_\_\_\_ | \_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_ | \_\_\_\_\_\_\_\_ | \_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_ | \_\_\_\_\_\_\_\_ | \_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_ | \_\_\_\_\_\_\_\_ | \_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_ | \_\_\_\_\_\_\_\_ | \_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ |
|  |  |  | **Total** | $\_\_\_\_\_\_\_\_\_\_ |

| **Section 8.4B Services Description** | | |
| --- | --- | --- |
| Provide pricing for services required to implement the product. Provide detailed cost breakdown of each interface. | | | |
| **Vendor Service** | **Description** | **Charge** | |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ | |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ | |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ | |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ | |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ | |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ | |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ | |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ | |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ | |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ | |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ | |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ | |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ | |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ | |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ | |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ | |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ | |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ | |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ | |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ | |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ | |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ | |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ | |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ | |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ | |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ | |
|  | **Total** | $\_\_\_\_\_\_\_\_\_ | |

1. If different from Prime Vendor

   \* If different from System Integrator [↑](#footnote-ref-1)